



For Business - with Savvik



Thousands of organizations move their people with Lyft Business – from employees and customers to patients, and more. **Let us help you do it more cost-effectively.**

Why our Lyft Program?

- Average savings of 30-50%
- Simple agreement process via online registration
- Dedicated Lyft Account Team, no cost
- Expedited launch and contracting process
- 1% rebate on spend when you complete 250 rides a quarter and use Lyft's portal invitation tool and/or Autopay
- Discounts on Concierge platform
- \$3M in additional aggregated insurance
- Free reporting

About Savvik

Savvik offers smart procurement solutions that will help you reduce unplanned spend and increase your buying power. Savvik is a no-risk, Procurement Solution/GPO (Group Purchasing Organization) that assists in increasing category and annual savings without sacrificing quality or control, freeing you up to focus on strategy.

Savvik offers dozens of pre-negotiated contracts tied to a **variety of suppliers & categories.**

To get started simply visit <http://go.savvik.com/lyft.html>

Or reach out to our Customer Experience Team @ 816-326-1026 or help@savvik.com



www.savvik.com

Make the ride matter.

Lyft highlights

- ★ • 90% of rides get 5-stars
- 🚗 • 23M+ passengers
- 😊 • Available in 95% of the US

Thousands of organizations move their people with Lyft Business — from employees and customers to patients, and more.

- Average savings of 30-50% over taxi
- Expedited launch and contracting process
- Dedicated account team for training, support, program adoption and expansion.
- Free reporting
- Discounts on Concierge platform fee
- \$3M in additional aggregated insurance
- 1% rebate on spend with Lyft when you complete 250 rides a quarter as well as launch program using Lyft's Portal Invitation tool and/or Autopay

1 DATA SECURITY AND PRIVACY

2 \$1M INSURANCE LIABILITY

3 DRIVER BACKGROUND CHECKS AND PASSENGER SAFETY

Transportation solutions designed for people:

TRAVEL
Offer easy expensing and get insight into employees' travel habits.

COURTESY
Provide rides for the people who matter to your business — no app required.

EVENT
Give your guests a reliable way to get to your event (and back home).

Join the leading organizations riding with us:



TRAVEL SOLUTION

Reward your business travelers



92%

of travelers recommend
Lyft Business to a friend or colleague.

Lyft Business is the corporate travel partner of choice and offers the most rewarding transportation program for business travelers.

Benefits

- 1 Drive your business forward.**
Reduce costs while creating a consistent experience for every employee. Our travel solution's easy expensing options give you clear visibility into spending habits.
- 2 Reward your business travelers.**
The Business Rewards program delights travelers with personal credits and monthly surprises. Program savings average ~30-50%, and partnership perks from top airlines like Delta and JetBlue offer even more rewards.
- 3 Upgrade your travel management experience.**
Our enterprise reporting and tools, dedicated account management team, and a 24/7 trust and safety support help your program succeed and ensure duty of care.



Lyft Business market share increased by 70%
from Q22017 to Q22018 in corporate travel.

According to the
passengers...



"Lyft Business significantly improves our employees' travel and event experiences."

- Sean-Michael Callahan,
Global Travel Manager,
Hewlett Packard Enterprise



"I haven't had a bad Lyft business travel experience... I absolutely love the easy expensing and the ability to accrue personal credit!"

- Pulkit, Chicago