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3AM Innovations Announces Partnership with Savvik Buying Group

ST. CLOUD, MN – 3AM Innovations, a technology solution provider for incident management and mission-critical resource tracking and communications, today announces their partnership with Savvik Buying Group through a contract with member-partner Eagle County Health Service District. With this contract 3AM can now provide its industry-leading, secure incident command and management platform to Savvik members, enabling fire departments, EMS companies, law enforcement agencies & others to procure real-time incident management software while bypassing RFP processes.

The Savvik Buying Group (formally known as the North Central EMS Corporation) is a non-profit organization formed to reduce the financial impact of the Balanced Budget Act of 1997 within the EMS industry. The company boasts more than 16,000 current members and dozens of affiliated Associations.

“We are thrilled to be a part of the Savvik community. This partnership makes it easier and more cost effective for agencies to procure our technology and track the movements of their emergency responders on a powerful 3D map, even after those responders have left their vehicles,” said Mel Passarelli, CEO of 3AM Innovations. “This capability was once considered a “holy grail” for first responders and is now broadly available to public safety agencies with fewer hurdles thanks to this partnership.”

Savvik offers group purchasing discounts for organizations and agencies looking to source supplies, equipment, and services including 3AM’s FLORIAN software platform. They also sponsor publicly bid contracts with assistance from their partners at the Public Safety Association (PSAI) and Eagle County Paramedic Services in Eagle County, CO. All qualifying members can leverage these existing contracts instead of bidding independently. The process is legal and available in all 50 U.S. states, and membership to participate is free.

About 3AM’s Incident Management Software

3AM’s FLORIAN platform is a revolutionary decision support system that leverages real-time, incident-specific information to better inform the response effort. With it, firefighters and incident commanders can reliably operate and automatically communicate during critical, time-compressed moments across all phases of incident response, mitigation and after-action review and reporting.

Users of 3AM software receive turn-by-turn directions, hydrant locations, response ETAs, and 3D maps of the incident location prior to arrival, maximizing incident preparedness and efficiency. Once



on scene, the system provides decision support and accountability through real-time location and tracking of individual firefighters, geofenced alerting, speech recognition and even automatic mayday calls.

“Our technology is unique in that it captures all of this information in a single platform, using the hardware and devices many departments already have,” said Ryan Litt, co-founder and chief operating officer at 3AM. “By doing so, we also make that data available in a detailed replay, allowing leadership to thoroughly evaluate the incident exactly as it occurred. This all leads to more detailed debriefs and better training for every agency or department.”

About 3AM Innovations, Inc.

3AM Innovations provides leading edge 3D technology solutions to empower firefighters and other critical first responders with the information they need to save lives in the field. 3AM leverages the interoperability of data from global partners into its FLORIAN platform to expand the decision-making capabilities of first responders. With decades of incident command experience and the power of artificial intelligence, 3AM is converting the organized chaos of an emergency into actionable intelligence. Learn more at www.3aminnovations.com.

About Savvik

Savvik serves over 16,000 public safety services in the United States with a variety of product and public bids. Formed in 1997, their membership includes EMS, Fire, Law Enforcement, Hospitals, Education, and related agencies. For more information, including details of the competitive bidding process and how to qualify, visit <https://www.savvik.com/>.

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